



WC Lifts

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Comprehensive Lift Pricing and Ordering Guide

Purchasing a lift is an important decision, and we aim to provide you with all the necessary information to make the process as smooth and straightforward as possible. This guide details the costs associated with our standard lift, outlines the crucial steps to take before placing your order, and explains how to obtain a personalized quote.

Understanding the Cost of Your Lift

The **standard lift unit** is priced at **\$3,695**, and this base cost does not include shipping charges. It's important to understand that the **total price** of your lift can vary significantly depending on the specific options and additional features you select to meet your individual needs. Factors that will influence the final cost include, but are not limited to:

- **Increased Lift Height:** While the standard lift provides a rise of 24 inches, we offer customization for significantly higher rises. This modification will impact the overall material and manufacturing costs.
- **Additional Options and Features:** We provide a range of optional features designed to enhance the functionality and convenience of your lift. These may include upgraded gate mechanisms, specialized controls, alternative power options, and aesthetic enhancements. Each selected option will contribute to the final price.
- **Customizations:** Beyond height, we can accommodate various dimensional customizations to ensure the lift fits perfectly within your designated space. Any deviations from the standard dimensions may affect the cost.

To obtain a **detailed and accurate quotation**, tailored to your specific requirements, including all applicable shipping fees, we encourage you to **call us directly at 757-367-8640**. Our knowledgeable team will be happy to discuss your needs, explain the available options, and provide you with a comprehensive price breakdown for your consideration.

Shipping Information

Shipping costs are not included in the base price of the lift and will vary depending on the final destination of your order. The total shipping fee is calculated based on several factors, including your geographical location, the weight and dimensions of your selected lift configuration, and the chosen shipping method. This cost will be clearly outlined in your personalized quote.

Before You Place Your Order: Five Steps to Success

To ensure a seamless ordering process and the selection of the perfect lift for your needs, please carefully follow these five essential steps *before* you finalize your purchase. Being prepared with this information will allow our team to assist you efficiently and accurately.

1. Accurately Measure the Required "Rise": The "rise" refers to the total vertical distance you need the lift to travel between the lower and upper landing areas. Our standard lift is designed to provide a 24-inch rise, which suits many common applications. However, our lifts are easily and frequently customized to accommodate much greater heights. Precise measurement of your required rise is critical for ensuring the lift functions correctly and safely. Please take careful measurements of the vertical distance between the finished floor levels of both landings.

2. Carefully Assess the Available Space: Before ordering, it is crucial to thoroughly measure the area where the lift will be installed.

- While all of our lift dimensions can be customized to a degree, our standard lift has a **footprint of 42 inches in depth and 52 inches in width**.
- Additionally, the standard gates are **36 inches long** and require sufficient unobstructed space to swing open and closed safely.
- The **gate opening itself is 34 inches wide**, which is an important dimension to consider for accessibility.
- The overall **height of the standard lift is 75 inches**. Please ensure that the intended location can comfortably accommodate these dimensions, including adequate headroom and clearance around the lift for safe operation and access.

3. Determine Your Ideal Platform Size: The standard platform size is designed to be suitable for most individuals and common mobility devices. However, if you have specific needs, use a larger mobility device, or are opting for a front gate on your lift, you may require a different platform size. To effectively determine the best platform dimensions for you, we recommend a simple simulation exercise. Choose a corner of a room that represents the intended lift location. Using painter's tape, mark out the potential dimensions of the platform on the floor. Place chairs or other objects along the taped lines to simulate the walls or gates of the lift enclosure. Then, using your wheelchair, walker, or any other mobility aid you regularly use, enter the taped area and maneuver within it. Assess whether the enclosed space provides enough room for comfortable and safe use. If not, simply inform us of the dimensions that would better suit your needs, and we will customize the platform accordingly.

4. Evaluate the Standard Lift Configuration: The standard lift configuration, as described throughout this guide, represents our most common and versatile model. Carefully review the features and specifications of the standard lift. Consider your specific needs and usage requirements. If the standard configuration does not fully meet your expectations or if you desire different features, be prepared to clearly articulate the specific modifications or additions you would like to incorporate into your custom lift.

5. Decide on Optional Accessories: We offer two popular optional accessories that can enhance the functionality and portability of your lift:

- **Optional Ramp:** A ramp can provide a smoother and more gradual transition onto the lift platform, particularly beneficial for individuals using wheelchairs or scooters. Consider whether the entry point to your lift location would benefit from the inclusion of a ramp.
- **Optional Wheel Kit:** The wheel kit adds a set of sturdy wheels to the base of the lift, allowing for easier relocation of the unit if needed. Evaluate whether the ability to move the lift occasionally would be advantageous for your situation.

Important Considerations for Lift Installation

Take the time to carefully consider the logistical aspects of your lift installation:

- **Lift Location:** Thoroughly assess the precise location where the lift will be situated. Ensure the floor is level and structurally sound to support the weight of the lift and its user.
- **Access Route:** Plan the path that will be used to bring the lift into its final location. Consider doorways, hallways, and any potential obstacles.
- **Area Preparation:** Determine if any modifications or preparations are required in the installation area or the upper landing area to ensure safe and functional operation of the lift. This might include ensuring adequate clearance, providing necessary electrical connections (if applicable for certain optional features), or reinforcing the landing area.

Remember that even though the standard lift has an overall height of 75 inches, its design allows for relatively easy maneuverability during transport. If the lift is shipped pre-assembled, it can be tilted back and moved through standard garage doors, similar to moving a large dolly. If you opt for the lift to be shipped unassembled, it can be carried into virtually any location piece by piece, offering greater flexibility for installations in challenging environments.

Requesting a Sample Order Confirmation

We understand that reviewing your potential order in detail before finalizing your purchase is essential for your peace of mind. To facilitate this, you can **call us and request a Sample Order Confirmation**. This is a detailed email document that we will generate based on the specifications and options you have discussed with our team. The Sample Order Confirmation will clearly reflect all the important information pertaining to your potential order, including:

- The customized height of your lift.
- All selected optional features and accessories.
- The calculated shipping costs to your location.
- A complete price breakdown.

You can carefully review your Sample Order Confirmation at your convenience, make any necessary adjustments or tweaks, and then, when you are completely satisfied, you can submit it to us as your actual order. This process ensures transparency and allows you to have full control over your purchase.

Sample Order Confirmations for Your Reference

To provide you with a better understanding of the information included in a Sample Order Confirmation and the types of questions we will ask during the quotation process, we have included examples of two past order confirmations for your review:

- **Sample 1: Standard Free-Standing 24-inch Lift:** This sample illustrates the details for a basic, non-customized lift intended for a standard 24-inch rise and without additional options.
- **Sample 2: Wall Mounted 120-inch Lift:** This sample demonstrates a more complex order involving a significantly higher rise and a wall-mounted configuration, providing insight into how customizations are documented.

Please note that the prices included in these sample order confirmations are for illustrative purposes only and may not reflect our current pricing. We strongly advise you to **call us at for the most up-to-date and accurate pricing information** for your specific lift requirements.

We are committed to providing you with a high-quality lift solution and exceptional customer service. Please do not hesitate to contact us with any questions you may have throughout the purchasing process.